

# INTEGRATED TECHNOLOGY SOLUTIONS



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**Lotus Technologies FZE**

Projects & Services  
Security Systems  
Telecom & Networking Solutions  
Intercom Systems  
Audio Visual Systems  
Consultancy Services

## Introduction >>>>

**Lotus Technologies FZE** offers Sales, Project Management, System Design, Software Development/Configuration, Equipment Sourcing, Prefabricate and System installation service in the Middle Eastern region. The Company offers end-to-end technology solution / support 24 hours a day, 7 days a week with a supporting team of highly qualified engineers specialized in a number of technology areas – Information Technology, Telecommunications, Hospitality System, Security System and other Low Voltage Services.

**Lotus Technologies FZE** is a part of Al Dhia group of companies and the group is already in various business activities – Construction, Interior Design and General Trading.

We recognize the importance of the services we offer and as a result we have strategic relationships with key vendors to provide the best of the solutions for our clients. With the back up of qualified professionals **Lotus Technologies FZE** operates from Sharjah, United Arab Emirates and it maintains the best quality of work, experience, professionalism and team work of its customers and staff. This is maintained by the constant adherence to its corporate values which are applied equally to its dealings with customers.

Our valued clients are diversified covering different industry sectors. We work closely with our clients to build a long term relationship by exceeding expectations and being the trusted partner that provides cost-effective solutions, services and products.



We hope that you will provide us an opportunity soon to know us better and get to appreciate who we are.

## Activities <<<<

### SECURITY & ELECTRONIC SYSTEMS

- Integrated Security Solutions
- CCTV & Access Control Systems
- IPTV, SMATV & MATV Systems
- Audio & Video Intercom Systems
- Parking Management Systems
- Paging / Public Address / BGM Systems
- Home Automation & Energy Saving
- Smart Boards / White Boards
- Class Room Audio Solutions
- Teaching / Training Equipments

### HOSPITALITY SOLUTIONS

- Hotel Interactive TV Systems
- High Speed Internet
- Hotel Room Locks
- Guest Room Energy Saving Systems
- Audio Visuals / Lighting / Dimming Systems
- Conference & Interpretation
- Projectors & Screens
- Meeting Room Solutions
- Master Clock Systems
- Nurse Call Systems

### TELECOM / NETWORKING SOLUTION

- Structured Cabling / Networking
- Telecom Cables, Accessories, Enclosures
- Fibre Optic Communication Equipments
- PC's & Servers
- Voice, Data & Active Equipments





## VALUES

### Vision

To emerge from the position of being a domestic leader to being a leading regional player in the Extra Low Voltage Business by advocating the best solution and adopting best practices without diluting our concern for the environment and society.

### Integrity

Being ethically unyielding, and honest and inspiring trust by saying what we mean, matching our behaviour to our words and taking responsibility for our actions.

### Value for Money

We offer value to our customers by providing them with high quality solutions, extraordinary service and a competitive price. We are constantly challenged to improve the value proposition to our customers.

### Quality

A Focus on quality applies to all aspects of Lotus Technologies FZE business – its employees, facilities, work and above all the ability to provide a seamless service on time and within agreed budgets.





## + SECURITY & ELECTRONICS SYSTEMS

From Shop to Shopping Mall , Restaurant to Five Star Hotel , Office to Office Complex, private to Government Sectors. Indoor to outdoor areas **Lotus Technologies FZE** offers you a decade of experience in design, supply, install and maintenance of a variety of specialized security systems with most up-to-date & cost effective solutions . **Lotus Technologies FZE** offers a wide range of security system , which can be tailored to specific needs and a solution , which will meet the security needs for today and tomorrow. Baked up with strategic relationship with major manufacturers and with a large team of professionals our focus is to enable companies to achieve significant benefits on their security investments.

Our specialized services offer Consultancy , Design / Engineering ,Supply ,Installation and Maintenance of .

- + **Integrated /Stand alone CCTV surveillance systems including**
  - Indoor / Outdoor Camera
  - Dome Camera
  - Speed Dome Camara
  - IP Camera
  - Network Video Recorder (NVR)
  - Switchers / Multiplexers
  - Digital Video Recorder (DVR)
  - Onsite & Offsite Monitoring
  - Remote Access
- + **Integrated / Stand alone intrusion Alarm systems**
  - Integrated / Stand alone Access Control Systems including
  - Multiple Card Technologies
  - Proximity , Biometric ,Keypad Reader systems
  - PC Based and TCP / IP Solutions
- + **Parking Management Systems**
- + **People Counting Systems**
- + **Queue Management Systems**
- + **Car Park Barriers**
- + **Video & Audio Intercom Systems**
- + **Paging / Radio Systems**
- + **Home Automation & Energy Saving**
- + **Smart Boards / White Boards**
- + **Class Room Audio Solutions**
- + **Teaching / Training Equipments**



## + IPTV/SMATV/MATV SYSTEMS

State of the art SMATV / MATV solutions which are dependable and filed proven entertainment solutions for Residential Building ,Hotels & Commercial Buildings.

- + RF / IF Distribution
- + DTH Services
- + Pay TV Services
- + Maintenance Contracts



## + HOSPITALITY SOLUTIONS

- + Hotel Interactive TV Systems
- + High Speed Internet
- + Hotel Room Locks
- + Guest Room Energy Saving Systems
- + Lighting / Dimming Systems
- + Conference & Interpretation
- + Projectors & Screens
- + Meeting Room Solutions
- + Master Clock Systems
- + Nurse Call Systems

### Hotel Interactive TV Systems

Coaxial & Data Cable Solutions  
 Can be interfaced with existing TVS  
 Integrated TV Solutions  
 STB (Set Top Box) Solutions  
 High Quality Plasma & LCD Screens  
 Customized graphics for each hotel  
 Internet & Email through TV  
 Digital Video on Demand  
 Revenue Sharing options available

### High Speed Internet

Coaxial & Data Cable Solutions  
 Can work on existing telephone cabling  
 Wired & Wireless solutions  
 Plug & Play solution  
 Proven broadband access for Guest rooms ,  
 Conference Rooms, Public Areas etc...  
 Supported by all major VPNs  
 Revenue Sharing options available

## + AUDIO VISUAL SYSTEMS

Audiovisual systems consist of a broad range of technologies working together to facilitate the requirements and improve the experience of the End User. **Lotus Technologies FZE** extensive expertise and project experience in Audiovisual systems includes public address systems, background music, sound reinforcement, presentation and multimedia systems, control systems, guest room/home automation, distance learning, video conferencing, digital signage and way finding, intercom, conference and delegate systems, Meeting room scheduling, Projector & Screen.

As Audiovisual system active components make the transitions onto the structured cabling infrastructure and the IP network, as a technology consultancy, **Lotus Technologies FZE** are well positioned to advise building owners how to specify and configure systems to ensure smooth and seamless integration between systems.



## Lotus Technologies FZE

## + TELECOM/ NETWORKING SOLUTIONS

**Lotus Technologies FZE** provides complete end-to-end design solutions for IT/Telecommunication Infrastructure for the Built Environment. Our designers remain at the forefront of this fast-evolving industry and are experienced with all aspects of International Telecommunication standards, including EIA/ TIA and the BICSI Telecommunication standards, as well as the requirements of the local Telecommunications Regularity Authorities.

The **Lotus Technologies FZE** design process includes the passive and active components for all aspects of the IT networks such as distribution topologies, copper and fiber structured cabling systems, patch panels, cable management, intelligent patching systems, equipment racks, bandwidth analysis, detailing of active network switching equipment, wireless, fire walls, IP telephony systems etc. We work closely with Architects and Engineers to design and coordinate equipment room spaces, operations areas, outlet locations, containment and infrastructure, MEP and structural requirement and allocations, and security of the planned equipment and spaces.



### Enterprise Solutions

- Structured Cabling
- Fiber Optics
- Networking Equipments
- PC's , Laptop
- Monitors
- Printers
- Servers
- Security
- Software
- Site surveys & Designs
- Installation Services
- Customer Services
- Maintenance Contracts
- Rack / Enclosures
- Telecom Cables
- Data Cables
- Cable Management Products
- Connectors



## PROJECTS BRIEF

- + Al Badia Golf Club, DFC
- + RAK Properties
- + Julphar Tower, RAK
- + Aries International Interiors
- + Spaze2go Interiors
- + Green Curve Interiors
- + JAS Concepts Fitout Interiors
- + Immersion Interiors Design LLC
- + Inn Decor
- + Al Toor Star Technical Works LLC
- + Norden Communication Middle FZE
- + Savannah Group
- + PKF,Dubai
- + Arthrex INC,Dubai
- + GE Cert
- + Al Dhia Al Hadi Contracting
- + Khansaheb
- + Adam Contracting
- + Griffin Design
- + Bridgeway
- + Ali Hassan Trading, Jabel Ali
- + Luxury Villa Projects

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